

DEPARTMENT OF INTERNATIONAL TRADE

FRESHMAN YEAR

First Semester		CR/ECTS	Second Semester		CR/ECTS
INTT 111	Economics I	3/5	INTT 112	Economics II	3/5
INTT 121	Business Mathematics I	3/5	INTT 122	Business Mathematics II	3/5
INTT 125	Information Systems for Trade	3/5	INTT 132	Management and Organizations	3/5
INTT 191	Commercial Communications	3/4	INTT 142	Legal Environment of Business	3/6
HSSE	Humanities and Social Sciences Elective	3/5	HSSE	Humanities and Social Sciences Elective	3/5
	Foreign Language	3/7		Foreign Language	3/7
		18/31			18/33

SOPHOMORE YEAR

First Semester		CR/ECTS	Second Semester		CR/ECTS
INTT 203	Financial Accounting	3/5	INTT 204	Managerial Accounting	3/4
INTT 211	International Trade	3/5	INTT 212	Exchange Rate Regimes and Trade	3/5
INTT 227	Applied Statistics I	3/4	INTT 228	Applied Statistics II	3/4
INTT 241	International Economic Law	3/4	INTT 252	Principles of Marketing	3/5
INTT 253	Export Import Management	3/4	INTT 276	Risk and Insurance	3/4
	Foreign Language	3/7		Foreign Language	3/7
TK 221	Turkish	2/3	TK 222	Turkish	2/3
		20/32			20/32

Summer Training

JUNIOR YEAR

First Semester		CR/ECTS	Second Semester		CR/ECTS
INTT 321	Quantitative Analysis and Applications	3/5	INTT 322	Operations Analysis and Planning	3/4
INTT 331	Management of Human Resources	3/4	INTT 323	Research Methodology	3/5
INTT 341	International and EU Commercial Law	3/4	INTT 356	International Transportation and Logistics	3/4
INTT 358	Services Marketing	3/4	INTT 362	Economic Integration and the European Union	3/5
INTT 377	Introduction to Finance	3/4	INTT 378	Trade Financing	3/5
	Foreign Language	3/7		Foreign Language	3/7
HTR 311	Ata.Pr.&Hist.of Turkish Rev.	2/3	HTR 312	Ata.Pr.&Hist.of Turkish Rev.	2/3
		20/31			20/33

Summer Training

SENIOR YEAR

First Semester		CR/ECTS	Second Semester		CR/ECTS
INTT 433	Business Ethics	3/5	INTT 434	Business Development and Entrepreneurship	3/5
INTT 459	International Marketing	3/5	INTT 452	International Sales and Negotiations	3/5
INTT 463	International Relations	3/5	INTT 474	International Financial System and Institutions	3/5
INTT 465	Electronic Commerce	3/5	UNRE	Unrestricted Elective	3/5
COME	Complementary Elective	3/5	DPTE	Departmental Elective	3/5
DPTE	Departmental Elective	3/5	DPTE	Departmental Elective	3/5
		18/30			18/30

(Total Credits : 152 / 252)

DEPARTMENTAL ELECTIVES

INTT 402	Taxation in International Trade	INTT 453	Integrated Marketing Communications
INTT 410	Economic History of Turkey	INTT 455	International Marketing Channels
INTT 411	Economies of Turkey's Trading Partners	INTT 456	Networking and Relationship Marketing
INTT 413	International Trade and Economic Development	INTT 457	Customer Behavior
INTT 414	Region Studies	INTT 460	International Trade Strategy
INTT 416	Economic History of Europe	INTT 462	International Organizations
INTT 423	Games and Cases in Operations Management	INTT 468	Strategic Market Management
INTT 424	Innovation Management: Strategies, Systems and Processes	INTT 472	Corporate Financial Analysis
INTT 432	Management of Change	INTT 475	Risk Management for Cash Products
INTT 435	Strategic Management	INTT 476	Risk Management for Derivative Products
INTT 436	International Management	INTT 480	International Trade Project
INTT 450	International Retailing and Franchising	INTT 481 -489	Special Topics in International Trade